



# Significant Event Notice.

For members of Hostplus Executive

24 September 2020

**i** This Significant Event Notice contains important updates to Hostplus Executive which may impact your insurance arrangements from 1 November 2020. Please take the time to read through the important information provided. These changes will be updated in the Hostplus Executive Product Disclosure Statement (PDS) and Additional Information booklet dated 1 November 2020 which will be made available on our website.

The following information is not applicable to members who have a Hostplus Executive employer default Salary Continuance arrangement currently in place.

However, if in the future you apply to change or leave your employer's Hostplus Executive default Salary Continuance arrangement and choose Hostplus Salary Continuance insurance outside of your employer's arrangement, the information will apply to you.

**Please note: From 1 October 2020, Hostplus is changing the name of Salary Continuance to Income Protection.**

## Salary Continuance insurance premium rates to change from 1 November 2020.

From 1 November 2020, insurance premiums for Salary Continuance cover will increase. Importantly, insurance premiums for Death and Total and Permanent Disablement (TPD) cover will not be changing. Details of the insurance premium changes are shown on the next page. You should read this information to understand how this change may affect you.

## Why are insurance premiums changing?

We regularly review our insurance offering to make sure it continues to meet the changing needs of our members and provides members with the best-value cover possible.

When we last changed our insurance premiums in July 2017, TPD premiums reduced by an average of 11% and no changes were made to the Death and Salary Continuance premiums.

Recently, the Government's 'Putting Members Interests First' (PMIF) laws changed the way we offer insurance to younger members and members with low-balance accounts. This was in addition to the 'Protecting Your Super Package' (PYSP) reforms that took effect on 1 July 2019, which removed cover for members with inactive accounts.

Both sets of reforms are designed to protect account balances from fee erosion and to ensure members do not pay for insurance cover they may not require and may have forgotten about.

The introduction of these reforms has resulted in a significant decrease in the number of members covered by our group insurance policy. Considering the reforms, changes to membership demographics and an increase in disability claim volumes, we have had to increase the cost of our Salary Continuance insurance.

## How much are the Salary Continuance premiums increasing?

Salary Continuance premium rates for the 2-year benefit period will increase by 22.3%. Salary Continuance premium rates for the 'To age 65' benefit period will increase by 73.7%.

## What are the new Salary Continuance premiums?

Management/Clerical (White collar) - Annual rate of Premium per \$100 Monthly Benefit						
Benefit Period	2 year					
Waiting Period	30 days		60 days		90 days	
Age Next Birthday	Male	Female	Male	Female	Male	Female
16	\$3.14	\$3.49	\$1.69	\$1.86	\$1.08	\$1.18
17	\$3.14	\$3.49	\$1.69	\$1.86	\$1.08	\$1.18
18	\$3.14	\$3.49	\$1.69	\$1.86	\$1.08	\$1.18
19	\$3.14	\$3.49	\$1.69	\$1.86	\$1.08	\$1.18
20	\$3.14	\$3.49	\$1.69	\$1.86	\$1.08	\$1.18
21	\$3.19	\$3.54	\$1.71	\$1.88	\$1.09	\$1.19
22	\$3.23	\$3.58	\$1.74	\$1.91	\$1.10	\$1.20
23	\$3.28	\$3.62	\$1.77	\$1.93	\$1.10	\$1.21
24	\$3.31	\$3.67	\$1.80	\$1.96	\$1.11	\$1.22
25	\$3.37	\$3.71	\$1.83	\$1.99	\$1.13	\$1.23
26	\$3.38	\$3.80	\$1.83	\$2.04	\$1.09	\$1.29
27	\$3.42	\$3.94	\$1.86	\$2.12	\$1.06	\$1.34
28	\$3.49	\$4.10	\$1.91	\$2.20	\$1.06	\$1.37
29	\$3.58	\$4.29	\$1.97	\$2.31	\$1.06	\$1.41
30	\$3.71	\$4.52	\$2.03	\$2.45	\$1.08	\$1.44
31	\$3.86	\$4.77	\$2.09	\$2.54	\$1.10	\$1.47
32	\$4.04	\$5.06	\$2.18	\$2.70	\$1.14	\$1.51
33	\$4.22	\$5.37	\$2.29	\$2.88	\$1.18	\$1.58
34	\$4.44	\$5.71	\$2.41	\$3.06	\$1.23	\$1.64
35	\$4.69	\$6.08	\$2.56	\$3.26	\$1.31	\$1.72
36	\$4.97	\$6.47	\$2.70	\$3.49	\$1.38	\$1.83
37	\$5.26	\$6.90	\$2.88	\$3.71	\$1.48	\$1.97
38	\$5.59	\$7.35	\$3.05	\$3.95	\$1.59	\$2.13
39	\$5.94	\$7.83	\$3.24	\$4.22	\$1.71	\$2.31
40	\$6.32	\$8.32	\$3.46	\$4.50	\$1.87	\$2.53

Management/Clerical (White collar) - Annual rate of Premium per \$100 Monthly Benefit						
Benefit Period	2 year					
Waiting Period	30 days		60 days		90 days	
Age Next Birthday	Male	Female	Male	Female	Male	Female
41	\$6.73	\$8.86	\$3.82	\$4.97	\$2.03	\$2.78
42	\$7.18	\$9.42	\$4.07	\$5.30	\$2.24	\$3.06
43	\$7.66	\$10.01	\$4.36	\$5.63	\$2.46	\$3.39
44	\$8.19	\$10.63	\$4.66	\$5.99	\$2.73	\$3.74
45	\$8.77	\$11.28	\$4.98	\$6.36	\$3.02	\$4.14
46	\$9.38	\$11.98	\$5.34	\$6.76	\$3.35	\$4.57
47	\$10.07	\$12.70	\$5.74	\$7.17	\$3.74	\$5.05
48	\$10.80	\$13.48	\$6.16	\$7.62	\$4.17	\$5.58
49	\$11.61	\$14.31	\$6.64	\$8.09	\$4.68	\$6.14
50	\$12.49	\$15.19	\$7.14	\$8.59	\$5.24	\$6.73
51	\$13.48	\$16.13	\$8.30	\$9.70	\$5.87	\$7.38
52	\$14.55	\$17.14	\$8.97	\$10.33	\$6.58	\$8.06
53	\$15.75	\$18.23	\$9.70	\$10.99	\$7.38	\$8.79
54	\$17.04	\$19.40	\$10.52	\$11.69	\$8.30	\$9.56
55	\$18.51	\$20.68	\$11.43	\$12.48	\$9.30	\$10.35
56	\$20.12	\$22.06	\$12.43	\$13.32	\$10.43	\$11.20
57	\$21.94	\$23.59	\$13.57	\$14.25	\$11.69	\$12.05
58	\$23.95	\$25.26	\$14.83	\$15.28	\$13.09	\$12.95
59	\$26.22	\$27.11	\$16.25	\$16.43	\$14.66	\$13.86
60	\$28.77	\$29.17	\$17.86	\$17.69	\$16.39	\$14.80
61	\$31.65	\$31.44	\$20.68	\$19.27	\$18.32	\$15.75
62	\$34.83	\$33.89	\$22.79	\$20.81	\$20.38	\$16.65
63	\$37.27	\$35.53	\$23.91	\$21.41	\$20.77	\$16.21
64	\$25.38	\$24.12	\$15.36	\$13.73	\$11.77	\$8.91
65	\$8.38	\$7.97	\$5.06	\$4.53	\$3.88	\$2.94

The rates shown have been rounded up to two decimal places for ease of use, the actual premium rates applied to your account are to four decimal places.

Management/Clerical (White collar) - Annual rate of Premium per \$100 Monthly Benefit						
Benefit Period	To age 65					
Waiting Period	30 days		60 days		90 days	
Age Next Birthday	Male	Female	Male	Female	Male	Female
16	\$8.02	\$10.88	\$4.50	\$6.15	\$3.84	\$5.59
17	\$8.02	\$10.88	\$4.50	\$6.15	\$3.84	\$5.59
18	\$8.02	\$10.88	\$4.50	\$6.15	\$3.84	\$5.59
19	\$8.02	\$10.88	\$4.50	\$6.15	\$3.84	\$5.59
20	\$8.02	\$10.88	\$4.50	\$6.15	\$3.84	\$5.59
21	\$8.30	\$11.22	\$4.65	\$6.34	\$3.96	\$5.75
22	\$8.58	\$11.59	\$4.83	\$6.57	\$4.08	\$5.93
23	\$8.88	\$11.97	\$5.00	\$6.79	\$4.20	\$6.10
24	\$9.17	\$12.37	\$5.19	\$7.04	\$4.34	\$6.27
25	\$9.50	\$12.76	\$5.40	\$7.28	\$4.48	\$6.46
26	\$9.75	\$13.38	\$5.55	\$7.64	\$4.46	\$6.89
27	\$10.05	\$14.11	\$5.75	\$8.07	\$4.48	\$7.28
28	\$10.48	\$14.98	\$6.01	\$8.58	\$4.53	\$7.62
29	\$10.97	\$15.94	\$6.30	\$9.15	\$4.63	\$7.94
30	\$11.55	\$17.07	\$6.66	\$9.82	\$4.80	\$8.24
31	\$12.21	\$18.31	\$6.93	\$10.35	\$4.99	\$8.56
32	\$12.98	\$19.68	\$7.36	\$11.15	\$5.21	\$8.92
33	\$13.83	\$21.17	\$7.85	\$12.00	\$5.49	\$9.35
34	\$14.75	\$22.79	\$8.41	\$12.93	\$5.83	\$9.83
35	\$15.77	\$24.50	\$9.00	\$13.91	\$6.21	\$10.44
36	\$16.88	\$26.35	\$9.64	\$14.98	\$6.67	\$11.15
37	\$18.10	\$28.32	\$10.35	\$16.09	\$7.19	\$11.99
38	\$19.40	\$30.37	\$11.10	\$17.25	\$7.80	\$12.99
39	\$20.83	\$32.52	\$11.91	\$18.48	\$8.47	\$14.14
40	\$22.34	\$34.76	\$12.80	\$19.76	\$9.26	\$15.46

Management/Clerical (White collar) - Annual rate of Premium per \$100 Monthly Benefit						
Benefit Period	To age 65					
Waiting Period	30 days		60 days		90 days	
Age Next Birthday	Male	Female	Male	Female	Male	Female
41	\$23.95	\$37.11	\$14.19	\$21.94	\$10.14	\$16.95
42	\$25.69	\$39.50	\$15.24	\$23.37	\$11.15	\$18.63
43	\$27.55	\$41.98	\$16.33	\$24.82	\$12.30	\$20.48
44	\$29.51	\$44.54	\$17.50	\$26.31	\$13.57	\$22.51
45	\$31.63	\$47.14	\$18.76	\$27.85	\$15.02	\$24.69
46	\$33.87	\$49.80	\$20.10	\$29.72	\$16.62	\$27.01
47	\$36.25	\$52.50	\$21.51	\$32.41	\$18.43	\$29.46
48	\$38.79	\$55.22	\$23.00	\$35.21	\$20.41	\$32.01
49	\$41.46	\$57.94	\$24.86	\$38.07	\$22.60	\$34.62
50	\$44.29	\$60.69	\$27.48	\$40.98	\$24.97	\$37.26
51	\$47.28	\$63.40	\$30.33	\$43.86	\$27.58	\$39.86
52	\$50.43	\$66.09	\$33.40	\$46.65	\$30.37	\$42.40
53	\$53.74	\$68.72	\$36.69	\$49.30	\$33.35	\$44.82
54	\$57.20	\$71.27	\$40.16	\$51.75	\$36.51	\$47.04
55	\$60.80	\$73.72	\$43.79	\$53.90	\$39.81	\$49.00
56	\$64.46	\$75.93	\$47.47	\$55.64	\$43.17	\$50.58
57	\$68.02	\$77.75	\$51.03	\$56.75	\$46.40	\$51.59
58	\$71.30	\$79.02	\$54.25	\$57.08	\$49.32	\$51.88
59	\$74.07	\$79.54	\$56.85	\$56.43	\$51.67	\$51.30
60	\$75.98	\$79.02	\$58.43	\$54.57	\$53.12	\$49.62
61	\$76.50	\$77.04	\$58.43	\$51.24	\$53.12	\$46.59
62	\$74.82	\$72.94	\$56.04	\$45.99	\$50.92	\$41.81
63	\$65.97	\$62.89	\$46.52	\$37.95	\$42.30	\$32.97
64	\$40.78	\$38.77	\$24.69	\$22.06	\$18.91	\$14.32
65	\$13.46	\$12.80	\$8.15	\$7.28	\$6.23	\$4.72

The rates shown have been rounded up to two decimal places for ease of use, the actual premium rates applied to your account are to four decimal places.

Please refer to section 8.18.26 of the Hostplus Executive Additional Information booklet, dated 3 September 2020, for full details of the current Salary Continuance premiums.

## **Hostplus' Premium Adjustment Mechanism (PAM)**

On 1 July 2017 Hostplus entered into an arrangement with our insurer, MetLife, that included a Premium Adjustment Mechanism (PAM) in respect of the default Death and Total & Permanent Disability insurance cover and the non-default Salary Continuance insurance cover. This agreement reduces the insurer's risk exposure due to claims volatility and allows Hostplus to negotiate lower overall premiums for members.

Our reserving policy requires that any premium adjustment payments we receive from the insurer are only passed-on to members when we negotiate our premiums.

In setting the final Death, TPD and Salary Continuance premium rates that will apply from 1 November 2020, Hostplus has utilised the PAM to apply the premium adjustment payment received by the fund that relates to the period 1 July 2017 to 30 June 2019. The use of this payment has enabled us to maintain the current Death and TPD premium rates and limit the increases to the Salary Continuance premiums as much as possible. Importantly, there will be no increase to our current Death and TPD premiums for a three year period (up to June 2023). For further details, please refer to the Annual Report.